



essera now offers clients the option of using world class software – RFEM from Dlubal GMBH - in the most flexible manner possible.

We believe we have a solution that helps to relieve cash flow constraints, offers definitive flexibility and ultimately lowers the risk of software ownership. Rentals are available over terms of 1, 3, 6 or 12 months.

Introducing the L2O option – Lease 2 Own

Modern engineering software is expensive. A single license version of RFEM, with comprehensive steel and concrete design capability including seismic design capability will cost around R120 000. Many large companies will hesitate to pay this much money; for small companies the fee is prohibitive.

How does the rental option work?

1. You tell us what modules you need and we calculate the price of a full purchase.
2. The rental price is calculated using a simple formula:

$$\text{Rental Fee} = \frac{\text{Purchase Price}}{\text{Rent Factor}} \times \text{Number of Months}$$

Rental Period	Rent Factor
1	15
3	18
6	20
12	24

3. For example, a 3 month rental would cost $\frac{120\,000}{18} \times 3 = R20\,000$
4. The fee is payable upfront
5. The rental period can be changed upon renewal of the agreement at the end of the current rental period.
6. The rental option includes technical support from Tessera and Dlubal.